



## Landscape Designer

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### SUMMARY

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Poul's understands that we are only as strong as our team. We ensure each person has the resources, skill set and training to not only accomplish their goals but surpass them. We do our best to promote from within and provide opportunities for professional development and advancement. Poul's knows the importance of a healthy work/life balance, and makes every effort to ensure our team members enjoy their jobs, do them well, and still have time to spend with their loved ones.

The Landscape Designer is involved with their individual clients from initial consultation to completion of their landscape vision and beyond. This includes gathering pertinent information from clients, site surveying/inventorying, design, revisions, estimating and budgeting, material selection and procurement, permitting, assisting project manager during installation process when necessary and follow up, all while effectively communicating with the client to achieve project goals and ensure overall satisfaction.

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### EXPECTATIONS

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- Exemplify the Poul's company culture at all times
- Lead by example and support company goals
- Create a work environment for yourself to exceed sales goals as well as contribute to team goals
- Use AutoCAD throughout design process and ArborGold for estimation and tracking
- Prepare landscape designs that accomplish client goals, foster sustainability, and meet client's budget
- Present completed designs to clients, process feedback, and revise accordingly
- Prepare construction drawings, inventories, and material orders to assist in overall success of project installation
- Understand permitting process, prepare necessary drawings/documents, and file accordingly
- Procure subcontractor bids as necessary
- Effectively communicate with client and track client requests
- Work on site with project manager as necessary to ensure project success
- Use creativity to troubleshoot and resolve any on site issues that arise during the construction phase
- Share insight to benefit the design/build department based upon prior experience
- Participate in continuing professional development to keep Poul's at the forefront of industry standards

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### QUALIFICATIONS

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- A bachelor's degree in Landscape Architecture, Landscape Design, Horticulture, or related field
- Five years professional experience
- Demonstrate knowledge of design principles, plant materials, hardscape products, and installation techniques

- Ability to work within a team environment, including taking direction and constructive feedback from team members, as well as, providing
- Possess working knowledge of AutoCAD and 3D software
- Willingness to minimize non-productive time and fill slow periods with activities that will enable you to prepare to meet future needs of clients and/or industry
- Demonstrate a strong attention to detail
- Be flexible to perform other duties whenever necessary
- Be self-motivating, punctual and overachieving

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## **THE POUL'S ADVANTAGE**

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- Competitive compensation
- Sales commission
- Medical insurance
- 401(k) plan with employer matching
- Work from home options
- Paid holidays
- Paid time-off
- Company performance-based bonuses
- Company vehicle
- Cell phone reimbursement
- Education reimbursement
- Promotion from within whenever possible
- Annual salary reviews
- Shorter workdays during the off-season
- Achievement parties held regularly throughout the season
- Annual company picnic
- Annual holiday party